

The Longbridge Story



WHO WE ARE.

Longbridge Financial is an innovative, full-service reverse mortgage lender and servicer. We are committed to responsibly helping senior homeowners reshape their financial future by tapping into home equity to improve their retirement years. We focus on providing unparalleled service, expertise, and transparency to all our customers and partners alike with a mission to expand and improve the reverse mortgage business.

Now a top 3 reverse mortgage lender and growing, Longbridge continues to set records and reach new milestones on a regular basis. Over the past 2 years alone, we've quadrupled our total number of funded loans. And with this rapid expansion come many exciting opportunities for both personal and professional growth.

At the heart of our growth is our people – especially our leadership. Recognized as an Industry Changemaker, Longbridge CEO, Chris Mayer, looks at the reverse mortgage industry differently – and values employees at all levels who drive our company forward. And most recently, Longbridge Chief Revenue and Marketing Officer, Co-Founder and Partner, Melissa Macerato, was designated one of the “10 Best Inspiring Leaders of 2021” by Industry Era Women Leaders as well as a “Powerhouse” Award winner by NEXT Mortgage News.

WHY WORK WITH US?

At Longbridge Financial, “We do the right thing” is more than a mantra, it's our guarantee to our customers and our employees. We want to attract the best and the brightest – that's why we're committed to giving our employees the support they need and the respect they deserve.

We offer competitive compensation packages and benefits, as well as a strong learning and development foundation. We emphasize finding the right fit and career path for each and every employee. Join us for a rewarding career with remarkable growth potential.

**Ready to join the team of
changemakers and help propel
Longbridge to number one?**

What separates us from other employers?

PROFESSIONAL GROWTH & DEVELOPMENT OPPORTUNITIES.

With in-depth initial training, we put our people first. Starting with the education and resources needed to be successful, we provide our employees with ongoing training and opportunities, including cross-training in various areas of the business and a robust management development curriculum for long-term growth. And with a strong belief in promoting from within, we work with our employees to blaze individual trails for growth. In fact, 33% of our employees hired in 2020 have already received at least one promotion with the company.

A LUCRATIVE, GROWING INDUSTRY.

With 10,000 people reaching retirement age each day¹, the market of senior homeowners is booming, making reverse mortgages a resilient industry. What's more, 90% of senior homeowners express their wishes to stay in their home well into retirement years², reflective of what's now being referred to as the "aging in place" movement.

DYNAMIC CULTURE.

At Longbridge, we believe in working hard – and having some fun in the process. We foster a professional, yet fun and engaging environment, with social events, celebrations and contests throughout the calendar year. With open-door policies and transparent communications, our company culture is built on the pillars of teamwork and flexibility. Longbridge is also proud to be **Certified™ by Great Place to Work®**, the global authority on workplace culture. This recognition is based entirely on what our employees report about their workplace experience.



ROBUST BENEFITS PACKAGE.

We offer a competitive compensation package including best-in-class health plans for medical, dental, FSA, and vision coverage, as well as competitive 401(k) matching, a robust PTO package, paid holidays, and company paid life insurance. And with so many benefits to working for us, don't you want to learn more?

Interested in joining the growing team of Longbridge professionals?

Visit: longbridge-financial.com/careers/
Email: careers@longbridge-financial.com



The power of home.™



1 International Boulevard, Suite 900, Mahwah, NJ 07495

¹ <https://arc.aarpinternational.org/countries/united-states>

² <https://assets.aarp.org/rgcenter/ppi/liv-com/ib190.pdf>

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