# The Longbridge Story

## Who we are

Longbridge Financial is a nationally recognized mortgage lender and servicer specializing in innovative home equity solutions for older homeowners. Our mission is to be fair, transparent, and professional at all times with our colleagues, customers, and partners. As a leader in the senior lending market, Longbridge continues to set new records and reach new milestones.

At the heart of our growth is our people, and that starts with our leadership. Our CEO, Christopher Mayer, Ph.D., has spent more than 20 years studying housing and mortgages as a professor at Columbia University and the Wharton School. Our Chief Revenue and Marketing Officer, Melissa Macerato, was designated one of the "10 Best Inspiring Leaders of 2021" by Industry Era Women Leaders, as well as a "Powerhouse" Award winner by NEXT Mortgage News. She has also been featured in *Reverse Mortgage* magazine. Rounding out our Executive Leadership Team is COO, Bill Packer, former Chairperson for the Mortgage Bankers Association Residential Technology Committee. A frequent speaker at a wide array of industry events, Bill is often featured in industry publications for his deep experience and leadership across operations and technology.

## Why work with us?

At Longbridge Financial, "we do the right thing," is more than a mantra, it's a commitment to our customers and colleagues. We want to attract the best and the brightest; that's why we're committed to giving our employees the support they need and the respect they deserve.

We offer competitive compensation packages and benefits, as well as a strong learning and development foundation. We emphasize finding the right fit and career path for each and every employee. Join us for a rewarding career with remarkable growth potential.

***Ready to join the team of changemakers and help propel Longbridge to the top?***

# What separates Longbridge from other employers?

## Professional growth & development opportunities

We put our people first. It starts with in-depth initial training and all the education and resources you need to succeed. We then provide ongoing training and development opportunities, including cross-training in various areas of the business and a robust management development curriculum for long-term growth. And with a strong belief in promoting from within, we work with you to blaze an individual trail for growth.

## A lucrative, growing industry

With 10,000 people reaching retirement age each day,[1] the senior homeowner market is booming, making senior home equity solutions a resilient industry. What's more, 88% of seniors indicate a desire to stay in their homes well into retirement,[2] reflecting a movement among older adults to "age in place."

## A dynamic culture

We believe in working hard and having fun in the process. We foster a professional, yet upbeat and engaging environment, with social events, celebrations, and contests throughout the year. With an open-door policy and dedication to transparent communication, our company culture is built on teamwork and flexibility. Longbridge is proud to be **Certified™ by Great Place to Work®**, the global authority on workplace culture—based entirely on what our employees report about their workplace experience. We're also honored to have been named a 2026 Scotsman Guide Top Workplace, a recognition given to mortgage companies known for strong employee engagement, collaboration, and workplace culture.

## Robust benefits package

We offer a competitive compensation package—including best-in-class health plans for medical, dental, FSA, and vision coverage—as well as competitive 401(k) matching, a robust PTO package, paid holidays, and company-paid life insurance. With so many exciting benefits, it pays to work with Longbridge.

## Interested in joining the growing team of Longbridge professionals? Contact us today.

**Visit:** longbridge-financial.com/careers • **Email:** careers@longbridge-financial.com

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The power of home.®

**61 South Paramus Road, Suite 500, Paramus, New Jersey 07652**

1. https://arc.aarpinternational.org/countries/united-states.
2. Robinson-Lane S, Singer D, Kirch M, Solway E, Smith E, Kullgren J, Malani P. Older Adults' Preparedness to Age in Place. University of Michigan National Poll on Healthy Aging. April 2022.

Not intended for consumers. Longbridge is an EEO/AA/Vet/Disabled Employer.

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